



## HELD PERIODICALLY IN REGIONAL LOCATIONS

Rehab Specialist Certification trainings are held in regional locations throughout the United States.

*"This is one of the best trainings I have ever attended. I feel like I have been equipped with the tools and knowledge to go out and begin my real estate investment career. The sky's the limit! Thanks Lee & team!!"*

Carrie Green

## Certified REHAB SPECIALIST

Discover the 4Fs of rehabbing – Finding, Funding, Fixing and Flipping. Culminating with in-the-field, hands-on training you can not get anywhere else.

This is perhaps the most important training you can attend. In this field training, you will learn how to partner with Lee Arnold and Cogo Capital and learn the step-by-step process for evaluating a potential flip

### Finding

- ★ How to identify the right property
- ★ How to procure the best leads on potential flips
- ★ How to structure a 20-minute inspection — at most — to determine a property's potential and come away 99 percent assured of the property's funding potential

### Funding

- ★ Why you should NEVER use banks to fund investment properties
- ★ How to create a relationship with a private money lender who will actually partner with you
- ★ Why the interest rate charged by private money lenders is really immaterial

### Fixing

- ★ Do you hire a contractor or do it yourself? Obviously that depends, but you will learn how and when to do both

- ★ The least expensive way to return the most on your investment — (hint: shrubs and paint go a very long way toward increasing curb appeal; new bathtubs don't!)
- ★ Planning for the flip by scheduling correctly is the key to avoiding cost overruns

### Flipping

- ★ How to find a buyer before spending your first fix-up dollar
- ★ Negotiating with the private money lender at the point you purchase the property by lining up the financing for the buyer, too. (Private money is not available for owner occupied properties.)
- ★ Do I really even need to fix prior to flipping?

The four days are highlighted by a day in the field with our team where you walk through finding, funding, fixing and flipping using the very same methods we use day in and day out in our real estate empire.

**Tuition Reimbursement Criteria:** Upon successfully passing the Rehab Specialist Certification exam you qualify to be reimbursed up to the tuition you paid when you fix, flip and fund through Cogo Capital, within the first 90 days of graduating. Or get reimbursed up to the tuition paid if you don't fix, flip, and fund through Cogo Capital, but you can prove that you followed the Rule of 56.