



CaseStudy

The Hannah Isaacs-Paul Success Story

- Cogo Capital • Certified Lien Abatement
- Master Lien Abatement



Meet Hannah Isaacs-Paul

At the age of 22, while serving tables in California, Hannah started investing in real estate by

purchasing a house with her brother. Using the equity from that house, Hannah purchased two condo rentals her father found in the Fort Worth area. Several years later, now living in Ohio, Hannah sold those condos to purchase 5 single-family homes. She has increased her profit margin by selling the properties in Texas and transitioning to Ohio. Hannah credits her brother with being the feet-on-the-ground support necessary in providing her valuable information about the local market.

When first introduced to the Lee Arnold System of Real Estate Investing, Hannah was cautious about pulling the trigger. She had already invested with other, large-name systems in the industry and didn't see the promised return on investment from those trainings. But after her experience with Lee, she wished she had known about him, his valuable systems, and private money sooner.

Action and Results:

Through mentorships and training from other companies, Hannah started looking for private money lenders that could help finance deals. She came across Cogo Capital and the Lee Arnold System of Real Estate Investing. Starting with the 4 Deals in 5 Days Facebook Live Challenge, Hannah moved to the Certified Lien Abatement Class and then the Master Lien Abatement Program.

Since her education with the Lee Arnold System of Real Estate Investing, Hannah has quadrupled her investment transactions and uncovered 3 deals, supercharging her cash flow. The first was a rental property she is currently using for long-term cash flow, the second was a fix and flip, which she financed through Cogo Capital. She purchased the property for \$60,000, rehabbed it for \$39,500, and after closing, her profit from the deal was \$54,208! The last property was a quick wholesale, yielding \$2,500, which she invested in her other rehabs. After the completion of these deals Hannah received an additional check from Lee for her full tuition reimbursement! Both Hannah and her husband have transitioned out of working "traditional jobs" and are now working to close their 5th flip deal!



"The Lee Arnold System of Real Estate helped us maximize our investment opportunities. We quadrupled our investment transactions. We have successfully transitioned out of "traditional" jobs and now are happy to work for ourselves as real estate investors."

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