



CaseStudy

The John Kwiatt Success Story

- Funding Tour • Broker Certification • SendFuse
- Lien Abatement Certification • Master Rehab
- Lee's Inner Circle • Cogo Capital

Action and Results Continued:

He learned how to effectively apply the Rule of 56, evaluate properties quickly, and not waste time before making an offer.

Through Lee's Success Deposit Program, The Lee Arnold System paid John's entire tuition back after he sold 4 homes, which earned him a whopping profit of \$144,000!

Meet John Kwiatt

Living in rural Indiana, John had access to purchase homes at relatively low costs. However, he was unable to scale his rehab business because of his full-time job. After attending several Lee Arnold webinars, John



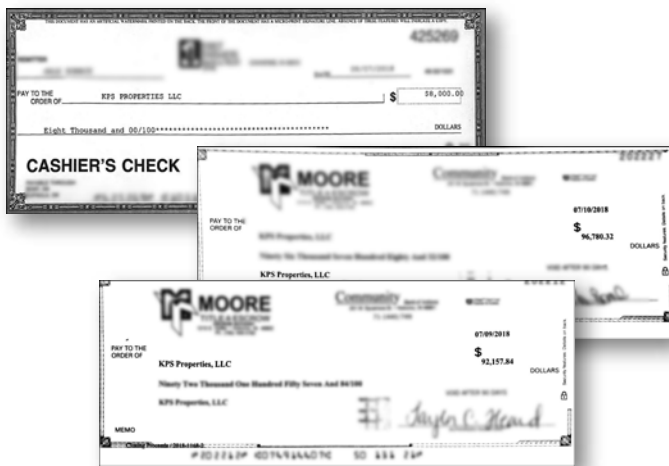
attended a tuition-paid Funding Tour. He felt comfortable with the messages Lee shared and felt like Lee could lead him in the direction he wanted to go in real estate. John always felt he had more to learn and knew he needed to invest in his future.

Action and Results

John is the consummate student. Having invested in a suite of programs with the Lee Arnold System of Real Estate Investing, including Broker Certification, the Lien Abatement Certification, and SendFuse, he believes that it's worth the investment to avoid mistakes that others have already made. Learning from the experts first hand, he has also invested in the advanced courses of Master Rehab and Lee's Inner Circle.

"After connecting with the Lee Arnold System and Cogo Capital it became clear that I needed to change to truly succeed. Doing 2 rehabs a year, 99% on my own and self-financed, was not going to allow the growth I needed. Through the knowledge gained, I found private lenders, built an ongoing relationship with a local bank and have become a licensed realtor in Indiana. The Rule of 56 worked when I stuck with it and I still get calls from letters I sent 6 months ago. I have upped my game from 2 rehabs a year, and in less than 17 months, I have sold 8 properties, purchased 10 and have 4 properties in various stages."

—John Kwiatt



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