



# CaseStudy

- Broker Certification • Lien Abatement Certification
- Master Lien Abatement • Master Wholetailing

## The Ken & Audrey Turner Success Story



### Meet Ken & Audrey Turner

Audrey and her husband, Ken, reside in Columbia, Tennessee (just outside Nashville). In 2015, they officially began their real estate training but ran into the common roadblock of funding. Ken and

Audrey received an email from Lee Arnold regarding a Funding Tour in St. Louis, Missouri and they paid for VIP seating in order to receive the full benefits of the seminar.

After their initial introduction to Lee Arnold, Audrey and Ken Turner invested in ALL of Lee's certification-level courses - Independent Private Money Broker Certification, Lien Abatement Certification, and Rehab Certification. They furthered their knowledge and began their Lee Arnold System Masters-level training with Master Wholetailing and Master Lien Abatement.

Following their completion of Master Lien Abatement, they were contacted by the Memphis City Attorney, who was impressed by photographs and examples of Ken and Audrey's flipped properties. Interested in improving communities and transforming blight, the Memphis City Attorney mentioned the city possessed a land bank and that Ken and Audrey could acquire these properties at an extremely low cost. Ken and Audrey began attending the code enforcement hearings and, utilizing their Master Lien Abatement training, put properties under contract for little or no money.



### Action and Results:

They started FOUR businesses - MAKQUIN Enterprises LLC (fix-and-flip), Unlimited Properties LLC (buying and selling), Unified LLC (buy-and-hold), and Saving Grace LLC (non-profit for veterans.) They now have two properties listed with a potential profit in the \$40 to \$67,000 range, and four more properties currently being rehabbed for sale. They received a \$40,000 profit from a rehabbed property when they closed. Wanting to pay it forward, they immediately used that profit to purchase two 12-plex apartment buildings to house homeless veterans in Memphis.

***"We loved taking the training. It helped refine everything in our minds regarding transforming something ugly into something pretty. We are just in our element when fixing and flipping properties. Anything worth achieving is worth working for - Lee Arnold gives himself to this system and all of us - so just gain the knowledge!"***  
**—Audrey & Ken Turner**

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