



Case Study

The Fe Orbigoso Success Story

- Lee's Inner Circle • Wholesale Certification
- Broker Certification • Funding Tour



Meet Fe Orbigoso

Residing in Florida with her sons, Fe started an accounting/tax practice in the early 2000s. While researching additional revenue streams to supplement her regular income, Fe realized real estate investing would be the perfect opportunity. However, at the time, she had just

started branching out her accounting and tax practice and was raising her two young sons. Stretched too thin, she decided to dedicate all her focus toward her accounting practice and put real estate on the back burner.

Once her tax agency was doing well, and her children were older, Fe decided to revisit her past real estate interest and education and involve her sons in the process. They attended Lee Arnold's Tuition-Paid Funding Tour where they learned about wholesaling and brokering and decided this was the system they needed to follow. Fe was impressed with seeing other people, particularly other women, experiencing high levels of success with Lee's programs and thought "If they were able to do it, why can't I?"

Action and Results:

After the Funding Tour, Fe furthered her education by investing in Lee Arnold System's Broker Certification, Hands-Off Wholesale Certification, and eventually his popular master-level class, Lee's Inner Circle.



Action and Results continued:

Fe's first breakthrough experience in real estate came from buying a fix and flip property that she and her sons 'affectionately' referred to as "the Bullet house," after they found a bullet hole in one of its walls. Although the property was listed for \$95,000, using the negotiating skills she acquired at Lee's training and the history of the house, Fe offered and bought the property for \$70,000. The renovation costs ended up being \$37,000 and the property sold for \$190,000, which gave Fe a profit check of \$83,000! On top of this profit and because of her success, Lee Arnold reimbursed her for the Ultimate Package tuition.

Enjoying her first profit, Fe is currently in the process of another deal that she purchased for \$105,000. She has put in \$38,000 toward repairs and is currently under contract for \$225,000, which will result in another \$82,000 profit. Fe's next focus on her business will be brokering private money to other real estate investors to gain yet another income stream.

"The reason why I said yes to Lee Arnold's System and company is because there is always someone there to answer our questions, walk us through a deal, and guide us to do whatever it is that needs to be done. The support from the Business Development Consultants and Loan Officers, as well as the course materials, are really what helped us be successful in the field."

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