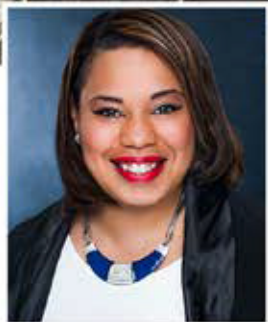




The Nykia Braxton Success Story

Case Study

- Funding Tour
- Broker Certification
- Lee's Inner Circle



Meet Nykia Braxton

Originally from Chicago, Nykia Braxton now claims Capital Hill in Washington, D.C. as home. As a successful financial advisor for the last 12 years and a single mother of three kids, Nykia learned the hard way that putting your eggs all in one income basket is dangerous. "In a

commission-based business, things go up and things go down." Although it went well for 8-9 years, the majority of her business hinged on one contract, which when terminated, resulted in huge financial loss and homelessness.

Of the many people that Nykia had worked with over the years, she noticed that those who had the biggest financial reserves were heavily involved in real estate. She knew that to enhance her own financial stability, she needed to also venture into the realm of real estate.

Action and Results:

In the beginning of her real estate journey, she attended plenty of real estate events and club meetings, but she couldn't further participate in any of their expensive educational systems. However, after being awarded a lawsuit associated with advocacy in her children's school, she had the wherewithal to invest in her real estate education and business.



Action and Results continued:

With no direction and being a woman of God, Nykia prayed for guidance in her endeavor. Soon after, she stumbled upon Lee's Broker training. "It blew every other training, all the education, and all the other groups I had participated in, out of the water."

Once on board, she invested in the Lee Arnold System Broker Certification Course. She learned so much that she decided to also invest in the coveted Lee's Inner Circle. At the time, she didn't have the funds but knew God would lead her to an opportunity to raise the necessary money. Proving the saying, "if there is a will, there is a way," Nykia started giving coaching sessions to clients in her community and raised the necessary funds in less than a week!

She purchased her first property in Idaho from a wholesaler. She used her contacts to get contractors for the property and Lee Arnold's Cogo Capital to pay for the repairs. Once the property sold, Nykia experienced a \$102,000 profit. Using another income vertical Lee teaches, Nykia also brokered the deal to herself, making an additional \$10,800 off the same deal!

She has also brokered other deals, which made her \$2,000 and \$3,000 with just 18 minutes of work. Nykia's future goals for her business include building her own team, freeing her up to do personal deals on top of her business deals. She also wants to break a million dollars in revenue!

If there's a sure plan, a sure way, a success path in real estate, it's definitely through the Lee Arnold System. I would come and do his programs over and over again because you gain so much knowledge from them.

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