



CaseStudy

The Gary Brinson Success Story

- Broker Certification • Funding Tour • REO Certification
- Lee's Inner Circle • Wholesale Certification
- Millionaire Shoes • Rule of 56



Meet Gary Brinson

A native of Ohio, Gary Brinson has lived in South Carolina for more than 40 years. Growing up, Gary's father always told him he could be whatever he wanted.

Taking this advice to heart and knowing he wanted to work with his hands and serve others, Gary joined the military and later trained to be an electrician and handyman. Because of this profession, Gary became interested in real estate investment but never had the time nor education to experience true success. Despite this, Gary found himself continually being led by God to take steps toward real estate investment because he knew it would allow him to serve others and his community, while still earning a great living.

Action and Results:

After retiring, Gary dove headlong into studying various real estate webinars and programs where he was introduced to Lee Arnold. "When I took the Lee Arnold System, it seemed like it brought everything together to help me understand what I needed to do and how I needed to do it."

Although Gary enjoyed Lee's education and systems, he was most impressed by the fact that Lee led a faith-based organization.



Action and Results continued:

He graduated from Lee Arnold's Money Broker Certification, Wholesaling Certification, and ReverseREO Certification classes, all of which led him to Lee's Inner Circle. "That was the thing that tied everything together for me."

After finding a rundown drug house in his local market, Gary purchased it for \$40,000 and quickly began the rehab. The 940 square foot home needed new sheet rock and wiring in the kitchen. He put \$55,000 into the property and plans to sell it for \$150,000, giving a profit of \$55,000. The next property Gary worked on was a 2,000 square foot home he purchased for \$135,000. He's putting \$50,000 dollars into the property and selling it for \$320,000, which should put the profit at \$135,000. Gary also brokered the deal, which made him an additional \$5,834.20 in fees. These action steps and profits earned him his success deposit back and Lee refunded his \$9,997 investment for the Ultimate Package. "It gave me the courage and the process I needed to do real estate. Without the Lee Arnold System, I would still be working 90+ hours a week."

"I have 3 other people from the Inner Circle class that I keep up with on a weekly basis. We keep each other accountable and share ways to be successful with each other. I never would have gotten that type of connection anywhere else."

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